



## Newsletter

# Entrepreneurship Guidance Assessment Tool

ENTRE-FORWARD (Enhancing entrepreneurship skills) is an international project co-financed by the European Commission under the Erasmus+ Programme; the project is implemented and developed by six organisations from six countries (Portugal, Poland, France, Italy, Spain & Greece) sharing the ultimate aim to support upskilling and raising awareness to educators, trainers and guidance practitioners in education training, employment, and the general public on the development of entrepreneurial skills.

### WHAT IS IT ?

The aim of this resource is to assist career counselors to assess the entrepreneurial skills of young adults, in order to provide them tailor made services and implement specific career guidance schemes towards entrepreneurship. The online tool includes tests that will be helpful for the identification, evaluation, and development of entrepreneurial skills for wide audiences and especially for young adults.

You can have access to six types of tests, each testing a different entrepreneurial skill chosen as the result of an extensive review of the existing bibliography on entrepreneurship yielded the following six traits as the most crucial in predicting entrepreneurial success.

### WHAT DOES IT CONTAIN ?

- 🌀 The first test focuses on **Entrepreneurial Self-Efficacy**. It is crucial, especially for future entrepreneurs, to exhibit high levels of self-efficacy, trusting themselves and their capabilities.
- 🌀 The second test focuses on **Entrepreneurial Intention**. It is essential to show a clear interest in starting and/or in starting and/or owning your own business in order to become an entrepreneur.
- 🌀 The third test focuses on **Self-confidence**. For aspiring entrepreneurs, being confident in oneself and their abilities is paramount for achieving and sustaining success.
- 🌀 The fourth test focuses on **Cognitive abilities**. An individual's ability in sensing and adapting to novel circumstances, a critical resource for aspiring entrepreneurs
- 🌀 The fifth test focuses on **Leadership Aptitude**. For an individual to become a successful entrepreneur and run a successful business, he or she must demonstrate the qualities of a leader.
- 🌀 The sixth and final test focuses on **Decision-Making Efficacy**. An entrepreneur who wants to run a successful business must not only be able to deal with uncertainty on an emotional or cognitive level, but also to accept and adapt to change.

## HOW CAN IT BE HELPFUL IN FRANCE ?

Each entrepreneur has his own profile. From the creation of a new company to the management of innovative companies, to the elaboration of a business plan, each entrepreneur's profile is interesting. In France, the reasons that push them to become entrepreneurs are varied: some want to be independent, some have a taste for entrepreneurship and the desire to face new challenges, some have a new idea for a product, service or market...

However, studies have shown that there are typical profiles among successful entrepreneurs. The assessment tool developed by the project can thus allow interested people to understand in an interactive way what skills they have and what skills they need to acquire.

## WHERE TO FIND IT ?

*To learn more about the Tool and the other available resources of the Entre-Forward project, please visit :*



[www.entre-forward.eu](http://www.entre-forward.eu)



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